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# eSkill replaces aging infrastructure with flexible and affordable cloud solution

As small and medium-sized businesses (SMBs) grow, so too do their infrastructure needs. But with limited budgets and personnel, traditional solutions are oftentimes out of the reach of most SMBs. When eSkill Corporation, a leading provider of Web-based testing skills, found itself faced with this very dilemma, they turned to OSF Global Services to implement a scalable and affordable cloud-based solution.

Founded in 2000, eSkill delivers specialized, online skills assessment services for corporate hiring and training organizations. More than 1 million tests, covering hundreds of technical, clerical, business, math and language subjects, have been administered via its portal. And more than 1,600 companies around the world have taken advantage of these testing services to help them reduce the time, money and effort associated with their recruiting activities.

## Expanding service delivery

With an aging infrastructure and a customer base that was growing steadily each year, eSkill recognized that its current IT environment could no longer support its business model. While cloud computing seemed like a potential option, eSkill wanted to ensure that the solution it chose delivered the stability and flexibility that was essential to its business. As important, since the company provides testing services online, security was a major concern.

"It was important that the solution we chose offered us the scalability and reliability that would allow us to take on many more users without any negative impact on our service delivery," explained Eric Friedman, president and CEO of eSkill. "As a small business, we also wanted to transition to the new solution without breaking our budget. OSF Global Services was able to help us meet both of these goals."

## Moving to the cloud



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After consulting with eSkill personnel, OSF determined that Rackspace would be the right vendor to supply hosting services for eSkill's new cloud-based application. Next OSF specialists began the task of migrating the eSkill application to the new cloud platform and testing the application to ensure it performed properly in the new environment. OSF continues to provide ongoing uptime monitoring to ensure that any application problems are quickly uncovered and fixed before they negatively affect the client.

The result of this work is a solution that has helped eSkill reduce its operating costs and create a flexible solution that can last well into the future. In fact, this cloud-based solution has helped eSkill save more than $40,000 in hardware and software acquisition costs. As important, the scalability of the solution allows eSkill to easily double its clients in a more cost-effective way.

## Positioned for future growth

Based upon the positive results, eSkill has turned repeatedly to OSF Global Services for ongoing development and integration support. This work has included developing additional security improvements that reduce the chance of cheating, creating a content management system for the application and designing a new feature that allows clients to create their own specialized tests to meet their business needs.

"Our ability to successfully complete this cloud migration, as well as several other projects, is due, in large part, to the skills, knowledge and dedication of the OSF Global Services personnel," concluded Friedman. "The OSF team is able to complete projects quickly and cost effectively – and most important – deliver solutions that are of the highest quality. Our relationship with OSF has grown over the years, and I believe they are a partner that fits well with our future plans."

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